



Approach to the Project

All of the software modules and services contained in the BeOne Suite are completely integrated with each other, offering the highest guarantee of integrity and compliance of the information, which co-exist in one Data Base, inviolable and with unequivocal information and never redundant.

From this we obtain the maximum performance, coherence and precision of the syntehsis information, only true important source for taking strategic decisions, in order to obtain better functioning and growth for your company.

The approach that NSS has so that its Clients have a more indepth knowledge of the BeOne Cloud Forwarding Suite is to proceed with method and seriousness towards its Client, aware that company computerisation is complex and demanding. For this we consider ourselves an asset for our Client and not simply suppliers of services and products, right from the beginning. We require full cooperation on behalf of the Client's board to share methods and strategies so that the Client will realize the real potential of the BeOne Cloud Forwarding Suite.

Therefore, from our point of view, it is necessary:

- That the Client is readily available to supply us with the necessary information for a correct formation of the session to be demonstrated.
 On the basis of the infomation the Client has given NSS, we will draw up a suitable environment, in the language chosen by the client (Italian, English, French or Spanish).
- 2. Meet at the Client's offices or at one of NSS offices (Verona, Milano, Firenze, Barcelona, Mexico City, Chiasso and coming soon: Paris) so as to highlight all the functions and potential of the solution. At this point, implementations and/or personalizations will be higlighted for a correct functioning of the product in the nation where installed, and the activities that will promptly follow in case the client should decide to proceed with the project.

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- 3. If the Client should decided to look into an actual collaboration with NSS to introduce the BeOne Cloud Forwarding Suite Solution in its organization, NSS will prepare an estimate of the costs for start up and and estimate for the total cost after client Go Live;
- 4. All this with no additional cost to the Client.

If the Client is momentarily not able to proceed with the complete informatization of all the software modules present in the BeOne Suite and wants to proceed step by step, this also is possible and will be defined during the actual activity of the project.

If the Client chooses not to take advantage of the BeOne Cloud Forwarding Suite Solution in Cloud, but have it reside on its own systems, after an attentive evaluation of the hardware and software on client premisis, this will be possibile, however the technical-system analysis performed by NSS specialists will be rated in accordance with the Client.

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