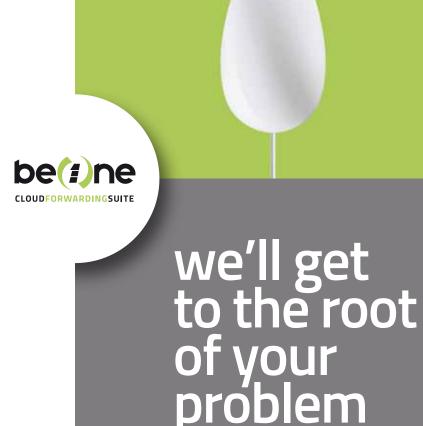
## the mouse is yours



Server Farm, Business Continuity, ERP, Formazione



# The NovaSystems software solution for shipping, transportation and logistics.

The Cloud Forwarding Suite solution: the Nova Systems software product on the cutting edge.



On the vigil of the startup of the BeOne Cloud Forwarding Suite solution, Carlo Gorgò, the Punto System Managing Director at the head-office in Modena and with a branch office in Milan, and who has been the leader for the last 25 years in the Cross Trade and Project Cargo, confirms how sagacious the decision of his business was in choosing this innovative software for managing shipping, transport and international logistics.

### Why prefer Nova Systems to other ICT partners?

"Today, BeOne constitutes a "singular" computer program for personal architectural structure and for the quantity and quality of the software applications offered.

In my opinion, there is no other software product on the market as competitive, of which one can use only those parts actually needed for business organization, optimizing time and expenses.

Thanks to interaction of its technological processes, BeOne interconnects, in

real-time, single transactions regarding clients. Having immediate access to data, at any time or any place in the world, makes our services more fluid, guaranteeing rapid problem solving often complex: plan and shift merchandise, implants and oversized loads and weights

BeOne establishes order: every single piece of data, inserted only once, counts for everyone: head-office, branches, correspondents, agents, carriers and clients.

The sharing of data, within a single platform, was not possible before BeOne.

#### Why change software?

"Even in "Demo" phase of BeOne we were able to identify the software's potential, in its entirety, for our business.

We did not urgently need to change software even though it was strategic for a globalized market, however we were conscious that, no matter how ready and able we were in planning and programing an in house software product, the technological evolution would implicate constant updates, which can scarcely be governed in house. We immediately understood that BeOne would render us completely independent from managing the IT infrastructure.

It has been entirely delegated to Nova

Systems through the BeOne solution whose competence and professional assistance is carried out on a daily basis.

This has allowed us to channel our investments, where before they were committed to software development and the IT infrastructure. By enhancing our connectivity to Nova Systems, we have been able to ward off any danger of interruption due to natural calamities: the earthquake that hit our area some time ago pushed us to adopt, without any further hesitation, the BeOne solution. The guarantee of constant available data is vital for any business."

### What business prospects does the BeOne Cloud Forwarding Suite solution offer?

BeOne is the management information system which allows a business to have access to software solutions of elevated performance which optimize production of human resources, that can be otherwise employed within our business.

BeOne is at the point of being adaptable to business needs to permit cross development which gives more opportunity within the global market instead of following the traditional, restrictive vertical development, that is: one product for one market is no longer sustainable.



