## the nouse Irs



Server Farm, Business Continuity, ERP, Formazione

# we'll get to the root of your problem

### The NovaSystems software solution for shipping, transportation and logistics.

NovaSystems IT innovation takes form in the BeOne solution: the highly functional software instrument for business productivity.



#### **OVERSEAS TRANSPORT**

The CFO of Overseas Transport Spa, Nicola Robello, affirms the reliability of the Cloud Forwarding Suite BeOne.

#### Why did you choose Nova Systems?

"Years ago we adopted the BeOne software solution, delegating to Nova Systems, without any doubts, the management of our entire IT infrastructure, seeing as from previous experiences it was reputed the most functional and complete software solution that met the needs of an international shipper.

BeOne inserted within its standard those functions where in other software solutions such modifications were considered burdensome. BeOne did not require any particular adaptation at the time of migration, including any and all peculiarities, services and applica-tions useful in giving support on organi-zational aspects of a business, all this without any ulterior dispersion of

software personalization must be an exception and not the rule."

#### What advantages have you gained by changing ICT partner?

"The migration from the previous software solution to BeOne was not complex, it was as easy as thinking about change. Where normally the migration of data results difficult, Nova Systems efficiently assisted us during the delicate transitional period. The passage was necessary considering that BeOne, unlike the previous software solution, has proven right from the beginning to be an important instrument that has aided us in organizing by efficiently assigning tasks to our internal personnel supply chain. There was an immediate improvement without any waste of time and energy, as took place in the past with the previous product. It is BeOne itself that forces us to think more rationally through accurate and constant management control. Each month we execute a progress report on company work flow ascertaining the simplicity in analyzing the data regarding every single transaction on the whole with each internal task.

This facilitates a rapid identification of

possible critical areas to which we must immediately remedy, reexamining business strategies. In producing and presenting the 2013 budget, thanks to BeOne, I was able to assemble and formulate all the company information I was looking for."

#### What was the client impact?

"The BeOne solution allowed us to integrate a software of one our major clients, aiding our business. We are currently evaluating, but can no longer put off, the possibility of expanding the platform of data presently used by our branches in Genova and Naples to our foreign suppliers, giving access at any time in every part of the world. The fact that NovaSystems gives assistance 24/7 gives us reassurance. The sharing of data is guaranteed in total security and reservedness.





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